

The homework is due on Wednesday, December 7. Each question is worth 0.8 points.

Question 1 Suppose there are two types of consumers, type 1 and 2, with demand functions $P(Q_1) = 20 - 2Q_1$ and $P(Q_2) = 20 - 4Q_2$. Suppose that the firm's cost function is $C(Q) = 4Q$. The firm wants to offer two pricing schedules: (F_1, Q_1) , (F_2, Q_2) , where F_i is the price the consumer must pay to get Q_i units of consumption. The pricing schedules are structures such that type 1 consumers choose (F_1, Q_1) and type 2 consumers (F_2, Q_2) .

Recall that the optimal Q_1 and Q_2 solve $P_1(Q_1) = MC$ and $P_2(Q_2) = MC + \frac{n_1}{n_2}(P_1(Q_2) - P_2(Q_2))$, where n_1 and n_2 are the number of type 1 and type 2 consumers, respectively.

- (a) Suppose that $n_1 = 2,000$ and $n_2 = 1,000$. Determine Q_1 , Q_2 , F_1 and F_2 and the firm's profit.
- (b) Now suppose that the firm offers the efficient level of consumption also to type 2 consumers (n_1 and n_2 remains the same as in (a)). Determine Q_1 , Q_2 , F_1 and F_2 and the firm's profit (Note that type 1 consumers should still be better off choosing contract 1).
- (c) Now suppose that $n_1 = 2,000$ and $n_2 = 9,000$. Determine Q_1 , Q_2 , F_1 and F_2 . What happens to the distortion in Q_2 — does it increase or decrease compared to (a)? Determine which types are better off and which are worse off compared to (a).

Question 2 Suppose that potential subscribers to a video rental service have the following valuations, v_C, v_O , for CD and online rental, respectively.

Type A: $v_C = 6, v_O = 4$.

Type B: $v_C = 3, v_O = 7$.

Type C: $v_C = 2, v_O = 10$.

Type D: $v_C = 5, v_O = 5$.

Type E: $v_C = 7, v_O = 0$.

The potential subscriber's type is private information — the video rental firm only knows that there are 100 consumers of each type.

- (a) Suppose that the firm charges separately for video rental and for online rental. Determine the optimal prices for each service and the firm's revenue.
- (b) Now suppose that the firm only offers a bundled video rental plus online rental service. Determine the optimal price and the firm's revenue.
- (c) Can you increase revenue further by offering both bundled pricing and individual pricing?

Question 3 Suppose there are three firms producing the same product. The firm's cost functions are $C_1(Q) = 10Q$, $C_2(Q) = 18Q$ and $C_3(Q) = 12Q$. Demand for the product is given by $Q(P) = 1,000 - 10P$. Determine the equilibrium price, each firm's market share, and each firm's profit.

Question 4 Suppose there are two firms. The demand for firm 1's product is given by $Q_1(P_1, P_2) = 10 - P_1 + 0.5P_2$, and the demand for firm 2's product is $Q_2(P_1, P_2) = 10 - P_2 + 0.5P_1$. Both firms have cost functions $C(Q) = 2Q$.

(a) Suppose that each firm charges a price per unit that maximizes profits taken the price of the other firm as given. Determine P_1 , P_2 , Q_1 , Q_2 and each firm's profit.

Hint: Determine the price elasticity of demand for each firm, and then use the formula that $MC = P_i(1 + 1/\epsilon_p^i)$, where ϵ_p^i is the price elasticity of demand for firm i 's product and P_i is the price firm i charges. You get two equations in two unknowns, P_1 , and P_2 which you can solve.

(b) Now suppose that both firms use two-part-pricing, i.e., each firm i charges a fixed fee F_i and a price per unit P_i that is equal to marginal costs (charging a price equal to marginal cost is still optimal in this setting). Determine F_i , P_i , and the firm's profit.

Question 5 There are 50 firms producing an output given a cost function $C(Q) = 0.5Q^2$. Suppose there are 100 consumers with utility functions $u(Q, m) = 10Q - Q^2 + m$, where Q is the quantity of the firm's product and m money spent on other items. Determine the equilibrium price in a competitive market, and each consumer's utility (which is a function of m).

Can the firms improve upon this outcome by forming a cartel, i.e., by agreeing upon a production quota? If firms form a cartel, what happens to consumer utility? Find an example of a production quota that would make firm's better off.