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All questions must be answered on this test form!

For each question you must show your work and (or) provide a clear argument.

Use the last two pages and the back of the form as scratch paper.

Question 1

- (a) Insurance company *A* offers health insurance with the following features: The cost of the insurance per year is 3,000 Dollars. A person can choose to get treatment in any hospital of his/her choice. The insurance has a deductible of 1,000 Dollars. Suppose company *B* starts to offer the following policy. At a cost of 1,400 Dollars per year, the deductible is 3,000 Dollars, and patients have to choose a hospital on a list of preferred providers. *4 points*

Answer the following question (*to get credit your answer must be short and to the point —fit in the box*).

1. Will anyone sign up for insurance *B*? If yes, what type of costumers?

2. How will profits of company *A* be affected when *B* enters the market.

- (b) What fundamental informational problem can cause some countries with higher health care expenditures to have a lower quality of care? *2 points*

- (c) List two ways how to lower the impact of the problem in (b). *4 points*

1.)

2.)

Question 2 Suppose that each person is characterized by the accident probability $\alpha \in [0, 1]$. If the person's Bernoulli utility function is \sqrt{x} , and if the income is 400 Dollars and the accident causes a loss of 400 Dollars, then one can check that a person of type α is willing to pay at most $p = 800\alpha - 400\alpha^2$ for insurance — if we write this equation as a function of p then we get $\alpha = 1 - 0.05\sqrt{400 - p}$. Clearly, the expected cost of providing insurance to a person of type α is 400α . Finally, suppose that the types α are uniformly distributed on $[0, 1]$, i.e., the fraction of types $[0, \bar{\alpha}]$ in the whole population $[0, 1]$ is exactly $1/\bar{\alpha}$.

- (a) First, suppose that by law everyone must have insurance. Determine the insurance premium p at which the insurance company breaks even (i.e., makes zero profits).

5 points

The insurance premium is

- (b) Now suppose that insurance is voluntary. Suppose the insurance company charges a rate of 300 Dollars. Then among people who get insurance

5 points

The average accident probability is

The insurance companies expected profit per costumer is

Question 3 Suppose that a trader at an investment bank has the choice between three investment strategies. *Investment 1* pays a return of 3% with probability 0.6 and 0% with probability 0.4. *Investment 2* pays 20% with probability 0.8 and -5% with probability 0.2. *Investment 3* has a payoff of 60% with probability 0.4 and -50% with probability 0.6. The trader must decide which of the following three investment strategies to use (in particular, for simplicity we assume that they cannot be combined). The trader has m Dollars to invest

- (a) Suppose that the trader's payoff is in form of a bonus that is a fraction α of trading profits (i.e., if the investment's return is 0 or negative, then the trader receive zero payments).

4 points

Then the trader's expected bonus when choosing investment 1 is ,

from investment 2 is , from investment 3 is

Therefore the trader will chose investment

- (b) Now suppose that the trader receives a salary of 100,000 Dollars. However, if his trading results in a negative return his salary is reduced by a penalty of β times the amount of money lost.

4 points

Then the trader's expected payoff when choosing investment 1 is ,

from investment 2 is , from investment 3 is

Therefore the trader will chose investment

- (c) Now suppose the trader receives a bonus of \$1 Million if he has the highest trading return among all traders in the firm. He believes that highest return of other traders in the company are: 80% with probability 0.2, 50% with probability 0.5, and 15% with probability 0.3. Suppose the trader's own returns from investments 1 to 3 are stochastically independent of the other traders' returns.

4 points

Then the trader's expected bonus when choosing investment 1 is ,

from investment 2 is , from investment 3 is

Therefore the trader will chose investment

Question 4 Suppose that all firms in an industry have cost function $C(Q) = 5Q^2$. There are 100 such firms. Demand is given by $Q_D(P) = 2,000 - 40P$. Then in equilibrium,

10 points

$P =$ _____ , and $Q =$ _____

Question 5 A firm's cost function is given by $C(Q) = 100,000 + 20Q$. Suppose there are 1,000 costumers, each of them has a demand function $Q_D(P) = 100 - 2P$. The firm wants to do two-part pricing, i.e., charge a fixed fee F and a price per unit P . *12 points*

The profit maximizing $F =$ _____ , $P =$ _____

The firm's total profit (from all costumers) is _____

Question 6 Suppose a firm has two types of costumers. Each type *A* costumer has a demand function $Q_D^A(P) = 20 - P$, while each type *B* costumer's demand function is $Q_D^B(P) = 18 - 2P$. The firm's marginal costs are zero.

Suppose the firm currently sells the good at a price of 6Dollars per unit, but would like to offer a quantity discount to type *A* costumer, i.e., a quantity Q and a price F that allows type *A* costumers to consume Q units at a total cost of F Dollars. Since the type is private information, the firm must choose Q and F such that type *A* costumers are better off with the (Q, F) contract (than with paying 6 Dollars per unit). Also, the firm wants to choose (Q, F) to maximize profits.

12 points

The profit maximizing $F =$ _____ , $Q =$ _____

The quantity discount increases the profit from each type *A* costumer by \$ _____

Question 7 (a) Suppose that total demand for movie tickets by students is $Q_D^S(P) = 200 - 20P$, while total demand by non students is $Q_D^N(P) = 160 - 10P$. The movie theater's cost function is $C(Q) = 800$.

10 points

If the movie theater uses price discrimination then the profit maximizing price P^S for students and P^N for non-students is

$P^S =$ _____, $P^N =$ _____

The theater's profit is _____

If, instead, the firm does not use price discrimination and charges the same price to students and non-students then

the profit maximizing price is $P =$ _____

The theater's profit is _____

(b) When going from price discrimination to no price discrimination:

6 points

The net-benefit of all students **increases** **decreases** (circle the correct answer) by .

The net-benefit of non students **increases** **decreases** (circle the correct answer) by .

Thus, producer + consumer surplus **increases** **decreases** (circle the correct answer) by .

Question 8 (a) Suppose there are two airlines A, B , offering service between two cities. Their cost functions are given by $C^A(Q) = 10,000 + 20Q$ and $C^B(Q) = 10,000 + 40Q$. Suppose that demand is given by $Q_D(P) = 1,050 - 10P$. Using the Oligopoly model determine the following:

8 points

The equilibrium price $P =$

The firms' market shares are $s_1 =$, $s_2 =$

A 's profit is , B 's profit is

(b) Now suppose that airline B stops offering service on the route and only A remains. Then

4 points

The equilibrium price $P =$ _____, and $Q =$ _____

A's profit is _____

(c) Determine the change in consumer surplus when moving from (a) to (b).

6 points

Consumer surplus increases decreases (circle the correct answer) by

_____.

Thus, producer + consumer surplus increases decreases (circle the

correct answer) by

_____.

Not graded: Use as Scratch Paper

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